

A Case Study of Logan's Healthcare Linens', a member of Healthcare Linen Services Group, Linen Management Services Solutions



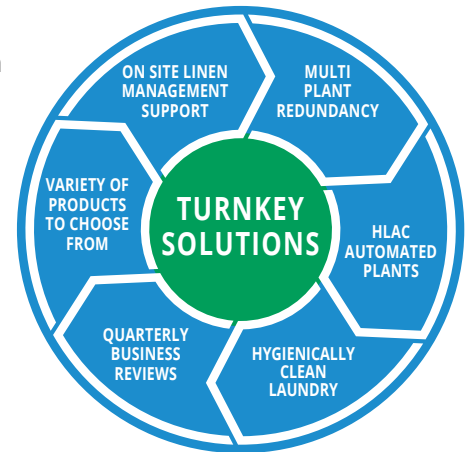
Logan's Healthcare Linens, a regional provider of total linen management solutions, partners with many top-tier hospital systems in their region. Logan's operational expertise allows healthcare professionals the freedom to focus on patient care and a pleasant overall patient experience.

CHALLENGE: In an effort to combat increased operating costs, and produce a healthier financial model, a high-profile Hospital challenged Logan's with reducing their linen spend over the term of our service agreement.

APPROACH: Mid-way through 2017, Logan's embarked on this mission. Logan's quickly formed a linen committee and focused efforts on education and awareness emphasizing utilization practices in addition to Logan's turn key solutions.

Turn Key Solutions include:

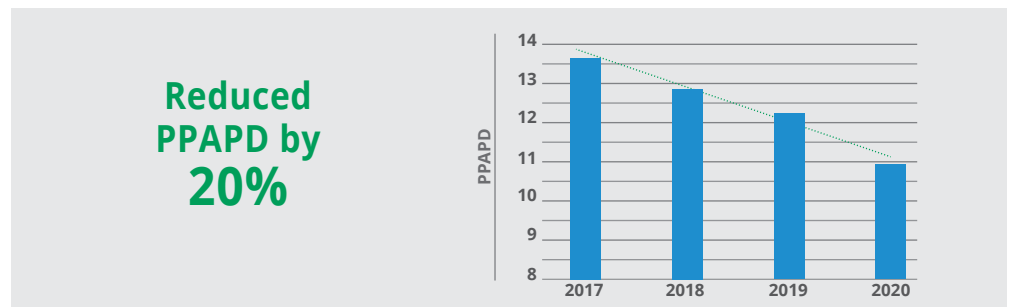
- Unit-level awareness and education
- Metrics reporting
- Dedicated service representatives
- Inventory management
- Linen room process design
- Distribution management
- Quarterly business reviews
- Ideal product offering
- Utilization techniques
- HLAC and TRSA compliant
- Linen management software



"Partnering with Logan's has increased productivity while reducing our PPAPD significantly. The Logan's team streamlined the entire linen process throughout our hospital improving the patient experience."

- Supply Chain Management

RESULTS FROM 2017-2020: Logan's established par levels in all areas, created an ordering process and cadence, and right-sized exchange cart quantities. As the trend below will show, our continued efforts support constant declines in linen used per adjusted patient day.



ABOUT US

Healthcare Linen Services Group (HLSG), is a leading provider of linen management services to the healthcare and hospitality industries. Four premier regional brands, Logan's Linens (Shelbyville, KY), Logan's Uniform Rental (Shelbyville, KY), Superior Health Linens (Cudahy, WI), and Textile Care Services (Rochester, MN) were brought together through the guidance and ownership of Thompson Street Capital Partners (TSCP), St Louis, MO.

HLSG currently operates nine state-of-the-art laundry processing facilities in four states delivering over 150 million pounds of assorted quality linens into both the healthcare and hospitality markets.

As an outsourced provider, we partner with healthcare administrators, clinicians and staff to deliver a wide variety of comfortable, bacteria free linens to thousands of hospitals, physician offices, surgery centers, and nursing homes.

HLSG is a member of the Textile Rental Services Association (TRSA) and has earned accreditations from the Healthcare Laundry Accreditation Council (HLAC) which exceed healthcare laundry processing standards set by OSHA, JCAHO and other federal agencies.