



A Case Study of Superior Health Linens', a member of Healthcare Linen Services Group, Linen Management Services Solutions



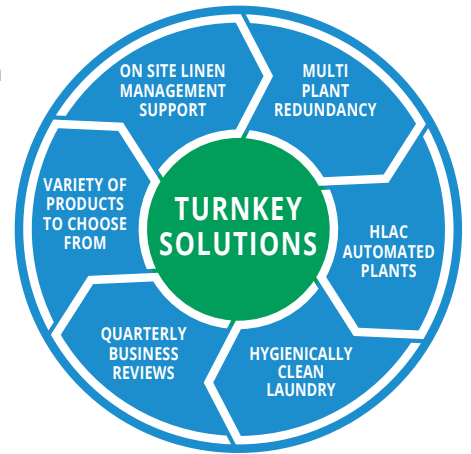
Superior Health Linens, a regional provider of total linen management solutions, partners with many top-tier hospital systems in their region. Superior's operational expertise allows healthcare professionals the freedom to focus on patient care and a pleasant overall patient experience.

CHALLENGE: In an effort to combat increased operating costs, a major provider in the city of Chicago, IL challenged its vendors to introduce new ideas or programs to reduce costs by 15%.

APPROACH: In 2013, Superior Health Linens accepted our customer's challenge head-on. SHL implemented own on-site linen management team, launched linen committee initiatives, invested in technology and equipment, and leveraged economies of scale in addition to SHL's turnkey solutions.

Turnkey Solutions include:

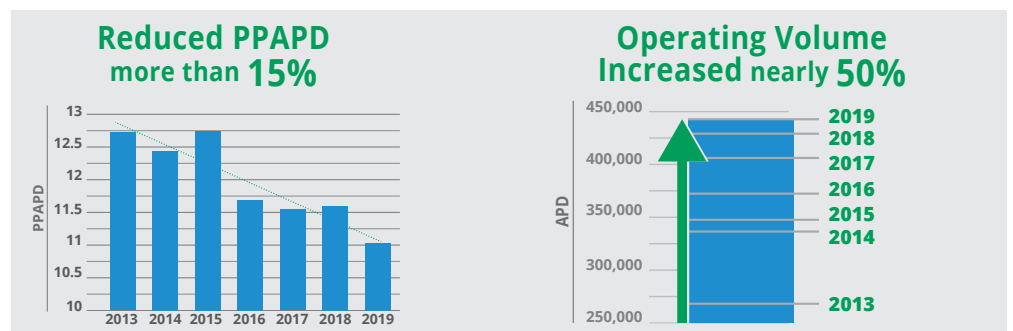
- Unit-level awareness and education
- Metrics reporting
- Dedicated service representatives
- Inventory management
- Linen room process design
- Distribution management
- Quarterly business reviews
- Ideal product offering
- Utilization techniques
- HLAC and TRSA compliant
- Linen management software



"Through the term of our partnership we have experienced consistent reductions in PPAPD. PPAPD is a key performance metric we track to evaluate and demonstrate success of our linen management program."

– Supply Chain Management

RESULTS FROM 2013–2019: SHL delivered a reduction in Pounds Per Adjusted Patient Day (PPAPD) that exceeded 15% as our client grew their operating volume by nearly 50% through the contract period.



ABOUT US

Healthcare Linen Services Group (HLSG), is a leading provider of linen management services to the healthcare and hospitality industries. Four premier regional brands, Logan's Linens (Shelbyville, KY), Logan's Uniform Rental (Shelbyville, KY), Superior Health Linens (Cudahy, WI), and Textile Care Services (Rochester, MN) were brought together through the guidance and ownership of Thompson Street Capital Partners (TSCP), St Louis, MO.

HLSG currently operates nine state-of-the-art laundry processing facilities in four states delivering over 150 million pounds of assorted quality linens into both the healthcare and hospitality markets.

As an outsourced provider, we partner with healthcare administrators, clinicians and staff to deliver a wide variety of comfortable, bacteria free linens to thousands of hospitals, physician offices, surgery centers, and nursing homes.

HLSG is a member of the Textile Rental Services Association (TRSA) and has earned accreditations from the Healthcare Laundry Accreditation Council (HLAC) which exceed healthcare laundry processing standards set by OSHA, JCAHO and other federal agencies.

